

## **Readings for Presentation on Resolution of Legal Disputes**

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The presentation about resolution of legal disputes is based on the following articles and blog posts, so students would benefit from reading them in advance. They vary in length as some are short blog posts and others are longer articles. They include links to other publications, which they don't have to read, but might read if they are particularly interested in a topic. Students should try to understand the main ideas but not worry about all the details.

[What is \(A\)DR About?](#)

[Lawyers Are From Mars, Clients Are From Venus – And Mediators Can Help Communicate in Space](#)

[Study Finds That Law Schools Fail to Prepare Students to Work with Clients and Negotiate](#)

[Getting Good Results for Clients by Building Good Working Relationships with 'Opposing Counsel'](#)

[How to Calculate and Use BATNAs and Bottom Lines with LIRA](#)

[BATNAs and the Emotional Pains from “Positional Negotiation”](#)

[Lessons From the ABA's Excellent Report on Mediator Techniques](#)

[We Should Replace Mediation Models with a Unified Conceptual Framework](#)

[Courts Should Make Mediations Good Samaritans Not Frankensteins](#)

[The Dispute Resolution Movement Needs Good Theories of Change](#)

[Survey of Early Dispute Resolution Movements and Possible Next Steps](#)